

CASE STUDY

Agrocorp

User Brief:

One of our clients Agrocorp is in the trading business and trades different grains across the globe. For the most part they boost their grain sales using brokers. The Brokers are categorized in different sections:

- 1.1 Slab rate base brokers,
- 1.2 Qty Slab based brokers,
- 1.3 Location wise brokers

These brokers pick targets for a year and to boost sales they work on different slabs. Agrocorp uses Business Central to manage their business.

Challenges:

This business had few challenges with brokerage management. Some of these are listed below

- Economic Uncertainty
- Regulatory Compliance
- Evolving Norms
- Technology Enhancement

Solution:

inoday delivered the Brokerage Management System. This brokerage management system can be used to meet the requirements in different patterns.

- Multilevel brokers for same/different targets,
- Qty / Amount based slabs Setup.
- Location wise / Qty /Rate based slabs setup.
- Different payment cycles.